

July		2009						Management Accounts						
								July						
								NOTE				2009-10		
July	2009			INCOME		August to	July	2009			ANNUAL			
ACTUAL	BUDGET	VARIANCE				ACTUAL	BUDGET	VARIANCE			BUDGET			
UNION FEES													UNION FEES	
756,935	829,155	(72,220)		UNIVERSITY GRANT		852,673	829,155	23,518		924,893				
104,114	0	104,114		BUILDING COSTS		52,057	52,057	0						
0	0	0		LU DEBTOR										
85,000	42,501	42,499		HEFCE MONEY RECEIVABLE		42,500	42,500	0						
946,049	871,656	74,393		TOTAL UNIVERSITY CONTRIBUTION		947,230	923,712	23,518		924,893				
30,999	31,000	(1)		COLLEGE GRANT		30,999	31,000	(1)		31,000				
1,500	1,500	0		RNIB GRANT		1,750	1,500	250		1,750				
978,548	904,156	74,392		TOTAL UNION FEES		979,979	956,212	23,767		957,643				
COMMERCIAL TRADING													COMMERCIAL TRADING	
(55,212)	(43,010)	(12,202)		VENUE		10	507,144	456,475		50,670		391,791		
(8,048)	(4,818)	(3,230)		ENTERTAINMENTS		20	95,031	85,611		9,421		251,437		
(26,448)	(22,757)	(3,691)		SHOPS		30	180,846	152,022		28,823		202,802		
(755)	1,071	(1,827)		LEISURE MACHINES		40	3,672	16,300		(12,628)		(539)		
2,657	2,085	571		CATERING		41	(10,388)	33,171		(43,559)		15,036		
11,193	18,058	(6,866)		BUILDING RENTS & FRANCHISES		49	204,765	221,112		(16,347)		213,334		
(641)	0	(641)		AMSU MARKETING LSU MARCH 2008		48	(641)	0		(641)		0		
(77,254)	(49,370)	(27,884)		TOTAL COMMERCIAL TRADING		980,429	964,690	15,739		1,073,862				
EXPENSES													EXPENSES	
July	2009					July	2009					2009-10		
ACTUAL	BUDGET	VARIANCE				ACTUAL	BUDGET	VARIANCE				ANNUAL		
SUPPORT SERVICES													SUPPORT SERVICES	
53,099	51,668	(1,431)		BUILDING		50	524,986	492,841		(32,145)		544,185		
12,411	11,247	(1,164)		CLEANING		52	151,580	157,651		6,071		167,432		
(298)	(647)	(350)		CAR PARKING		51	(19,633)	(19,343)		290		(20,543)		
13,128	10,972	(2,156)		EXECUTIVE		53	32,375	36,759		4,385		36,893		
(70,401)	(63,233)	(7,168)		MANAGEMENT		54	119,049	125,744		6,695		121,653		
17,592	10,866	(6,725)		FINANCE		55	160,457	148,328		(12,129)		159,700		
569	8,498	7,929		STUDENT SERVICES		56	39,188	44,784		5,596		44,963		
3,381	279	(3,102)		TRANSPORT		57	6,939	3,800		(3,139)		8		
5,542	4,409	(1,133)		IT SUPPORT		58	38,272	38,756		484		42,419		
367	0	(367)		STAFF SOCIAL		59	2,985	3,408		423		3,500		
35,389	34,058	(1,331)		TOTAL SUPPORT SERVICES		1,056,197	1,032,728	(23,469)		1,100,210				
REPRESENTATION													REPRESENTATION	
3343	3313	(30)		REPRESENTATION (NUS FEES)		60	41,047	43,450		2,403		46,275		
4,281	3,002	(1,280)		EDUCATION		61	22,718	20,850		(1,868)		21,025		
(824)	120	944		DEPARTMENT DEVELOPMENT			94	1,000		906		1,000		
4,255	3,341	(913)		DEMOCRACY		63	21,654	21,300		(354)		21,050		
2,020	3,356	1,335		ELECTIONS		64	2,165	3,356		1,191		3,500		
(26)	338	364		COLLEGES		65	106	750		644		800		
0	75	75		RNIB		66	352	900		548		600		
13,049	13,544	495		TOTAL REPRESENTATION		88,137	91,606	3,469		94,250				
STUDENT SERVICES													STUDENT SERVICES	
0	(129)	(129)		NIGHTBUS		67	2,548	5,250		2,702		5,250		
6,265	(4,258)	(10,522)		NURSERY		68	11,285	(26,414)		(37,699)		1,823		
4	563	559		FRESHERS		69	(2,121)	1,050		3,171		4,394		
0	0	0					0	0		0		0		
6,269	(3,823)	(10,092)		TOTAL STUDENT SERVICES		11,712	(20,114)	(31,826)		11,467				
COMMUNICATIONS													COMMUNICATIONS	
6,482	9,379	2,897		MEDIA		71	39,653	42,553		2,900		38,450		
(284)	262	546		LABEL		72	2,250	(1,225)		(3,475)		1,062		
0	0	0		LCR		73	0	0		0		0		
7,612	9,511	1,899		MARKETING		74	30,679	34,774		4,095		46,626		
8,191	6,874	(1,317)		EXTERNAL RELATIONS		75	28,205	27,150		(1,055)		26,800		
22,000	26,025	4,025		MEMBERSHIP RELATIONS TOTAL		100,786	103,252	2,466		112,938				
MEMBERSHIP DEVELOPMENT													MEMBERSHIP DEVELOPMENT	
14,843	24,783	9,940		ATHLETIC UNION		79-81	243,760	245,700		1,940		236,313		
9,940	(9,940)	0		ATHLETIC UNION UNDERSPEND (GENERAL)		79-81	1,940	(1,940)		0		0		
7,266	7,682	415		STUDENT ACTIVITIES ex CLUBS SUPPORT		83	53,552	62,150		8,598		60,915		
3,446	5,045	1,599		STUDENT VOICE ex ADVICE		84	29,592	32,740		3,148		36,950		
7,310	9,369	2,060		STUDENT RESOURCE		85	53,592	61,678		8,086		63,127		
1,050	103	(947)		ASSOCIATIONS			1,436	2,300		864		2,350		
2,204	2,208	4		RAG UNION			26,529	26,500		(29)		28,500		
6,523	6,068	(455)		ACTION		87	63,846	60,521		(3,325)		65,321		
876	271	-605		ETHICAL & ENVIRONMENTAL		88	(1,060)	750		1,810		250		
53,458	55,530	2,071		TOTAL MEMBERSHIP DEVELOPMENT		473,186	492,339	19,153		493,726				
DEVELOPMENT RESERVES AND LOANS													DEVELOPMENT RESERVES AND LOANS	
9,557	9,334	(223)		PENSION SURCHARGE			7,723	9,333		1,610		7,500		
5,591	#DIV/0!	#DIV/0!		CONTINGENCY FLOAT		89	10,591	0		(10,591)		5,000		
0	#DIV/0!	#DIV/0!		PURPLE ONION BUSINESS INTERRUPTION INSURAN			0	0		0		0		
62,128	42,001	(20,127)		LOAN INTEREST		89	31,628	42,000		10,372		11,500		
144,260	165,000	20,739		CAPITAL LOAN REPAYMENT			174,057	165,000		(9,057)		194,797		
221,535	#DIV/0!	#DIV/0!		TOTAL RESERVES AND LOANS		223,999	216,333	(7,666)		218,797				
OVERVIEW													OVERVIEW	
978,548	904,156	74,392		Total Union Fees		979,979	956,212	23,767		957,643				
(77,254)	(49,370)	(27,884)		Total Commercial Trading		980,429	964,690	15,739		1,073,862				
901,294	854,786	46,508		TOTAL INCOME		1,960,408	1,920,902	39,506		2,031,505				
35,389	34,058	(1,331)		Support Services		1,056,197	1,032,728	(23,469)		1,100,210				
13,049	13,544	495		Representation		88,137	91,606	3,469		94,250				
6,269	(3,823)	(10,092)		Student Services		11,712	(20,114)	(31,826)		11,467				
22,000	26,025	4,025		Membership Relations		100,786	103,252	2,466		112,938				
53,458	55,530	2,071		Membership Development		473,186	492,339	19,153		493,726				
130,166	125,333	(4,832)		TOTAL SERVICE EXPENDITURE		1,730,019	1,699,811	(30,208)		1,812,591				
221,535	#DIV/0!	#DIV/0!		Development Reserves and Loans		223,999	216,333	(7,666)		218,797				
351,701	#DIV/0!	#DIV/0!		TOTAL EXPENDITURE		1,954,018	1,916,144	(37,874)		2,031,388				
549,593	#DIV/0!	#DIV/0!		SURPLUS/(LOSS)		6,390	4,758	1,633		117				